

Benefits of Membership

- Each business is represented by only one representative from that profession.
- Conflicts of interest are not permitted.
- Network members trade highly qualified leads via a lead tracking program within our network.
- Establishing Long-Term Friendships
- Professional business meetings twice a month.
- Loyalty within our Chapter to our fellow Members.
- High ethics and standards within our membership base.
- Quarterly Roundtable Meetings with guest speakers on educational subjects pertaining to increasing business and improving business skills.
- Network members are listed on the Referral Network website.
- Referral Network Group linked to the Chamber of Commerce web page.
- Chamber membership through the Referral Network Group.
- Networking opportunities at the Referral Network Group's booth at the Chamber Expo held annually the first of each year.

Meeting Schedule

WHEN: 1st and 3rd Tuesday of each month
WHERE: (Call President for location)
TIME: 12 noon - 1:00 PM
CONTACT: Barbara Blackburn, President
(843) 843-815-2667
WEBSITE: www.referralnetwork.org

Hilton Head Referral Network Group
P.O. Box 22553
Hilton Head Island, SC 29925



Referral
Network
Group

JUNE 2010



Businesses
Helping Other
Businesses:
Making the Connection

President, Barbara Blackburn (843) 815-2667
Treasurer, Liz Baumlir (843) 681-5538

Who is the Referral Network Group?

We are dedicated professionals geared towards quality service, and customer retention in an ethical manner. Each business is represented by only one representative from that profession. Conflicts of interest are not permitted.

Are you seeking new and unique ways to expand your business? Looking for a new avenue to expose your business, services or product? Well then, you should seriously consider joining our Network.

The idea is simple - members gather twice a month for regular meetings to enjoy a meal while learning about each other's businesses and professions, as well as exchanging leads and contact information. We then discuss Network business and report on new leads that have been generated in the last few weeks.

We are always expanding our network and would like to invite you as our guest to one of our meetings. Call today to make a reservation.

Annual Membership Fee (includes website & annual Chamber Business Expo Booth) : \$95

Quarterly Dues (includes meeting & meals) \$75

Networking groups are the most time & cost efficient way of developing a good base of contacts.

Who Are Our Members?

Administrative Services Nancy M. Dietze
Virtually Yours Administrative Services
277 Moss Creek Drive
Hilton Head Island, SC 29926
Bus: 843-290-1059/Fax: 843-837-2614

Apartment Community Gabrielle Bouknight
Auston Chase
59 Summerlake Circle
Ridgeland, SC 29936
Bus: 843-645-2844/Fax: 843-645-2845
gkbouknight@hhhunt.com

Attorney SECRETARY Kim, Michele and Steve Mangiaracina
The Mangiaracina Law Firm
4 Deer Run
Bluffton, SC 29910
Bus: 843-757-9600/Fax: 843-757-9898
STMangiaracina@aol.com

Bookkeeping TREASURER Elizabeth Baumler
Ebbtide Business Services, Inc.
301 Central Avenue, PMB 392
Hilton Head Island, SC 29926
Bus: 843-681-5538/Fax: 843-681-3535
EBB2000@ebbtidebusserv.com

Chamber of Commerce Anna Cauthen, Project Coordinator
Hilton Head Island · Bluffton
Chamber of Commerce
1 Chamber of Commerce Drive
Hilton Head Island, SC 29928
Bus: 843-341-8379/Fax: 843-785-7110
acauthen@hiltonheadisland.org

CPA Michael Thompson, CPA
10 Pinckney Colony Road, Bldg. 300
Bluffton, SC 29909
Bus: 843-815-9399/Fax: 843-815-8569
thompsoncpa@hargray.com

European Tour Specialist BOARD MEMBER, SPECIAL EVENTS COMMITTEE Dianne M. Acton
European Tour Specialist
4 Foxhunt Drive
Hilton Head Island, SC 29926
Bus: 843-816-0747
travlnzingos@roadrunners.com

Human Resources BOARD MEMBER Al Bischoff
Professional Consulting Group
J27, 380 Marshland Road
Hilton Head Island, SC 29926
Bus: 843-422-7618
Al@PCGNA.com

Insurance Life & Personal Accident BOARD MEMBER, PUBLIC RELATIONS COMMITTEE Diana Cox
HBW Insurance & Financial Services, Inc.
474 Gardeners Lane
Bluffton, SC 29910
Bus: 843-384-2580 SC or 713-643-0286 TX
dianacox@live.com

Mortgage Lender VICE PRESIDENT Jim Hess/Sue Ann Hess/Linda Covinsky
Mortgages Unlimited, L.L.C.
99 Main Street
Hilton Head Isl., SC 29926
Bus: 843-682-5715/Fax: 843-682-5792
Jim's cell: 843-298-6507 Sue's 843-298-9816
Linda's cell: 843-422-6652
sue.a.hess@wellsfargo.com
james.m.hess@wellsfargo.com
linda.covinsky@wellsfargo.com

Payroll Service PRESIDENT, BRAINSTORMING COMMITTEE Barbara Blackburn
Compu-Pays, Inc.
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Bus: 843-815-2667/Fax: 843-815-2632
Barbara@compupays.com

Printing TRADE SHOW CHAIR Darren Daveluy
Low-G Marketing, LLC
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Real Estate Residential Julie Hoffman
Century 21 Advantage
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SCORE Counselors Pam John or Elaine Ernest
SCORE
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ernesthhi@earthlink.net

Wealth Management BOARD MEMBER, MEMBERSHIP COMMITTEE David Ruckno
Merrill Lynch
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Hilton Head Island, SC 29928
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Website Design BOARD MEMBER, MEMBERSHIP CHAIR Ron Baker
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Let Our Members Serve You!