

Benefits of Membership

- Each business is represented by only one representative from that profession.
- Conflicts of interest are not permitted.
- Network members trade highly qualified leads via a lead tracking program within our network.
- Establishing Long-Term Friendships
- Professional business meetings twice a month.
- Loyalty within our Chapter to our fellow Members.
- High ethics and standards within our membership base.
- Quarterly Roundtable Meetings with guest speakers on educational subjects pertaining to increasing business and improving business skills.
- Network members are listed on the Referral Network website.
- Referral Network Group linked to the Chamber of Commerce web page.
- Chamber membership through the Referral Network Group.
- Networking opportunities at the Referral Network Group's booth at the Chamber Expo held annually the first of each year.

Meeting Schedule

WHEN: 1st and 3rd Tuesday of each month
WHERE: (Call President for location)
TIME: 12 noon - 1:00 PM
CONTACT: Barbara Blackburn, President
(843) 843-815-2667
WEBSITE: www.referralnetwork.org

Hilton Head Referral Network Group
P.O. Box 22553
Hilton Head Island, SC 29925



APRIL 2011



Businesses
Helping Other
Businesses:
Making the Connection

President, Barbara Blackburn (843) 815-2667
Treasurer, Liz Baumlir (843) 681-5538

Who is the Referral Network Group?

We are dedicated professionals geared towards quality service, and customer retention in an ethical manner. Each business is represented by only one representative from that profession. Conflicts of interest are not permitted.

Are you seeking new and unique ways to expand your business? Looking for a new avenue to expose your business, services or product? Well then, you should seriously consider joining our Network.

The idea is simple - members gather twice a month for regular meetings to enjoy a meal while learning about each other's businesses and professions, as well as exchanging leads and contact information. We then discuss Network business and report on new leads that have been generated in the last few weeks.

We are always expanding our network and would like to invite you as our guest to one of our meetings. Call today to make a reservation.

Annual Membership Fee (includes website & annual Chamber Business Expo Booth) : \$95

Quarterly Dues (includes meeting & meals) \$75

Networking groups are the most time & cost efficient way of developing a good base of contacts.

Who Are Our Members?

Administrative Services
BOARD MEMBER
Nancy M. Dietze
Virtually Yours Administrative Services
277 Moss Creek Drive
Hilton Head Island, SC 29926
Bus: 843-290-1059/Fax: 843-837-2614

Apartment Community
Gabrielle Bouknight
Auston Chase
59 Summerlake Circle
Ridgeland, SC 29936
Bus: 843-645-2844/Fax: 843-645-2845
gkbouknight@hhhunt.com

Attorney
SECRETARY
Kim, Michele and Steve Mangiaracina
The Mangiaracina Law Firm
4 Deer Run
Bluffton, SC 29910
Bus: 843-757-9600/Fax: 843-757-9898
STMangiaracina@aol.com

Bookkeeping
TREASURER
Elizabeth Baumler
Ebbtide Business Services, Inc.
P.O. Box 22715
Hilton Head Island, SC 29925
Bus: 843-681-5538/Fax: 843-681-3535
Elizabeth@ebbtidebusinessservices.com

Chamber of Commerce
Anna Cauthen, Project Coordinator
Hilton Head Island · Bluffton
Chamber of Commerce
1 Chamber of Commerce Drive
Hilton Head Island, SC 29928
Bus: 843-341-8379/Fax: 843-785-7110
acauthen@hiltonheadisland.org

CPA
Michael Thompson, CPA
10 Pinckney Colony Road, Bldg. 300
Bluffton, SC 29909
Bus: 843-815-9399/Fax: 843-815-8569
thompsoncpa@hargray.com

Insurance Individual Group Health
Keith C. Kline
Harbour Health Insurance Solutions
13 Bow Circle, Ste. 145
Hilton Head Island, SC 29928
Bus: 843-671-9200/Fax: 843-671-9201
KKline@hhisolutions.com

Insurance Property Casualty, Life, Commercial
Rob Gillinder
Harbor Light Insurance, LLC
4 Hampton Hall Boulevard
Bluffton, SC 29910
Bus: 843-837-3737/Fax: 843-837-3736
RGillinder@harbortightinsurance.com

Mortgage Lender
PRESIDENT
Jim Hess/Sue Ann Hess
Wells Fargo Home Mortgage
99 Main Street
Hilton Head Isl., SC 29926
Bus: 843-682-5715/Fax: 843-682-5792
Jim's cell: 843-298-6507 Sue's 843-298-9816
sue.a.hess@wellsfargo.com
james.m.hess@wellsfargo.com

Mortgage - Reverse Mortgage
Linda Covinsky
Wells Fargo Home Mortgage
99 Main Street
Hilton Head Isl., SC 29926
Bus: 843-682-5647/Fax: 877-678-4912
Linda.covinsky@wellsfargo.com

Payroll Service
VICE PRESIDENT
BRAINSTORMING COMMITTEE
Barbara Blackburn
Compu-Pays, Inc.
P.O. Box 23793
Hilton Head Island, SC 29925
Bus: 843-815-2667/Fax: 843-815-2632
Barbara@compupays.com

Printing
BOARD MEMBER & TRADE SHOW CHAIR
Darren Daveluy
Low-G Marketing, LLC
P.O. Box 3665
Bluffton, SC 29910
Bus: 843-706-5029
darren@lowgmarketing.com

Real Estate Residential
Julie Hoffman
Century 21 Advantage
38 B. New Orleans Road
Hilton Head Isl., SC 29928
Bus: 843-301-7575/Fax: 843-785-2058
DHOF@hargray.com

Senior Housing
Dianne Hillyer
Riverside at Belfair/Belfair Gardens
Bloomfield Senior Living Community
60 Oak Forest Road
Bluffton, SC 29910
Bus: 843-290-6560/Fax: 815-5354

Tour Specialist
BOARD MEMBER
SPECIAL EVENTS COMMITTEE
Dianne M. Acton
Williamsburg Travel Management
4 Foxhunt Drive
Hilton Head Island, SC 29926
Bus: 843-816-0747
travlnzingos@roadrunners.com

Wealth Management
BOARD MEMBER
MEMBERSHIP COMMITTEE
David Ruckno
Merrill Lynch
One Chamber of Commerce Drive
Hilton Head Island, SC 29928
Bus: 843-341-9526/Fax: 843-628-6713
David_Ruckno@ml.com

Website Design
BOARD MEMBER, MEMBERSHIP CHAIR
Ron Baker
Apex Systems
579 Colonial Drive
Hilton Head Island, SC 29926
Bus: 843-682-4503
RonBaker@Apex-Systems.net

Yellow Page Advertising
Len Fox, Managing Partner
Palmetto Publishing
8 Buckingham Plantation Dr.
Bluffton, SC 29910
Bus: 843-836-2550/Fax: 843-836-2552
lenfox@palmettopublishing.com

Let Our Members Serve You!